

by Ian McKenzie

Business Plan, Marketing, Graphic design, Back-end development

& Taylor Leach

Graphic design, Front-end development



IMG 105 - IDENTITY ASSIGNMENT





BUS 152 - BUSINESS PLAN

P.O. Box 1324 Cumberland, BC VOR 1S0

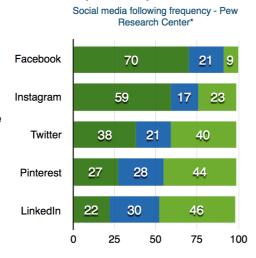
HTTP://STRIDR.SOCIAL/

Section 2: Feasibility

Market Potential

Stridr's primary audience will be adult social media users between the ages of 18 and 49. According to the United States 2010 Census, there are 112 806 642 adults between the ages of 18 and 44. At a minimum, this means there are at least 69 940 118 social media users in the United States.

If Stridr is able to acquire 2% of that population as users in the first year, it would have 1 398 802 customers. Going by the following frequency chart to the right, if Stridr had a following frequency similar to LinkedIn (conservative estimate), it would have 307 736 daily users and 419 640 weekly users. Using a basic advertising

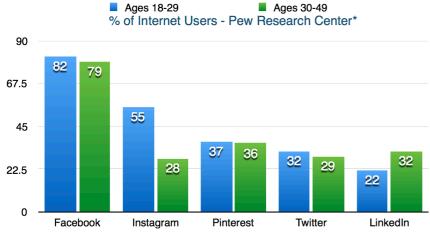


Daily Weekly Less often

structure, if Stridr has a Cost per Click of \$1, and a Click Through Rate of 0.3% from its daily and weekly users, monthly revenue will be approximately \$2 182.

If Stridr's users doubled each year, by the second year, monthly revenue would be approximate \$3 914, \$7 050 by the third year. By then, the company would have enough traction to gain the attention of large social media companies and would be incorporated to expand Stridr's global reach and marketability.

According to globalwebindex, an Internet user has an average of 5.54 social media accounts. This reinforces the market potential for social media aggregation.



*Pew Research Center:

http://www.pewinternet.ora/2015/08/19/the-demographics-of-social-media-users/

STRIDR Business Plan

lan McKenzie (250) 204-8402

P.O. Box 1324 Cumberland, BC VOR 1S0

HTTP://STRIDR.SOCIAL/

STRIDR Business Plan — December 2016

Confidential: Please store in a secure location

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Summary

Stridr is a social media aggregate* targeting the consumers of social media content, making suggestions to them for content across social media platforms. The traffic it generates to the content will be sold to the social media platforms. This platform will be used by social media users between the ages of 18 to 49, though it could be appealing to a social media user of any age.

Now is a good time for a platform like this. There are currently no known platforms with this model, despite the demand for it. There are no direct competitors for this platform, which makes now a good time to attempt to create a monopoly on this style of platform.

Ian McKenzie, a college student studying business, graphic design, and computer programming, will be the owner of the company. He has experience building, designing, and collaborating on multiple websites, web apps, and mobile apps. Before studying in college, Ian worked in retail for 10 years as a cashier and manager. Ian will begin Stridr as a sole proprietorship. Once the app has daily users in the hundreds of thousands, he will incorporate his business to bring in investors and development talent to expand the operations of Stridr.

Stridr will portray an image of being quick and nimble through its design to communicate its ability to assist its users navigating social media. The word "Stridr" refers to "taking strides across the social media landscape".

Sales forecast for the first three years is \$4 214, \$36 441, and \$65 448. Startup capital needed will be minimal as Ian already owns all of the equipment needed. The servers will initially be hosted on servers configured for small businesses. The service will be transferred over to enterprise cloud hosting services once traffic deems such a move necessary. Outside of this transfer, costs will remain relatively stable. The threshold for breaking even will be relatively low due to the small size of the company and related equipment and services needed to operate.

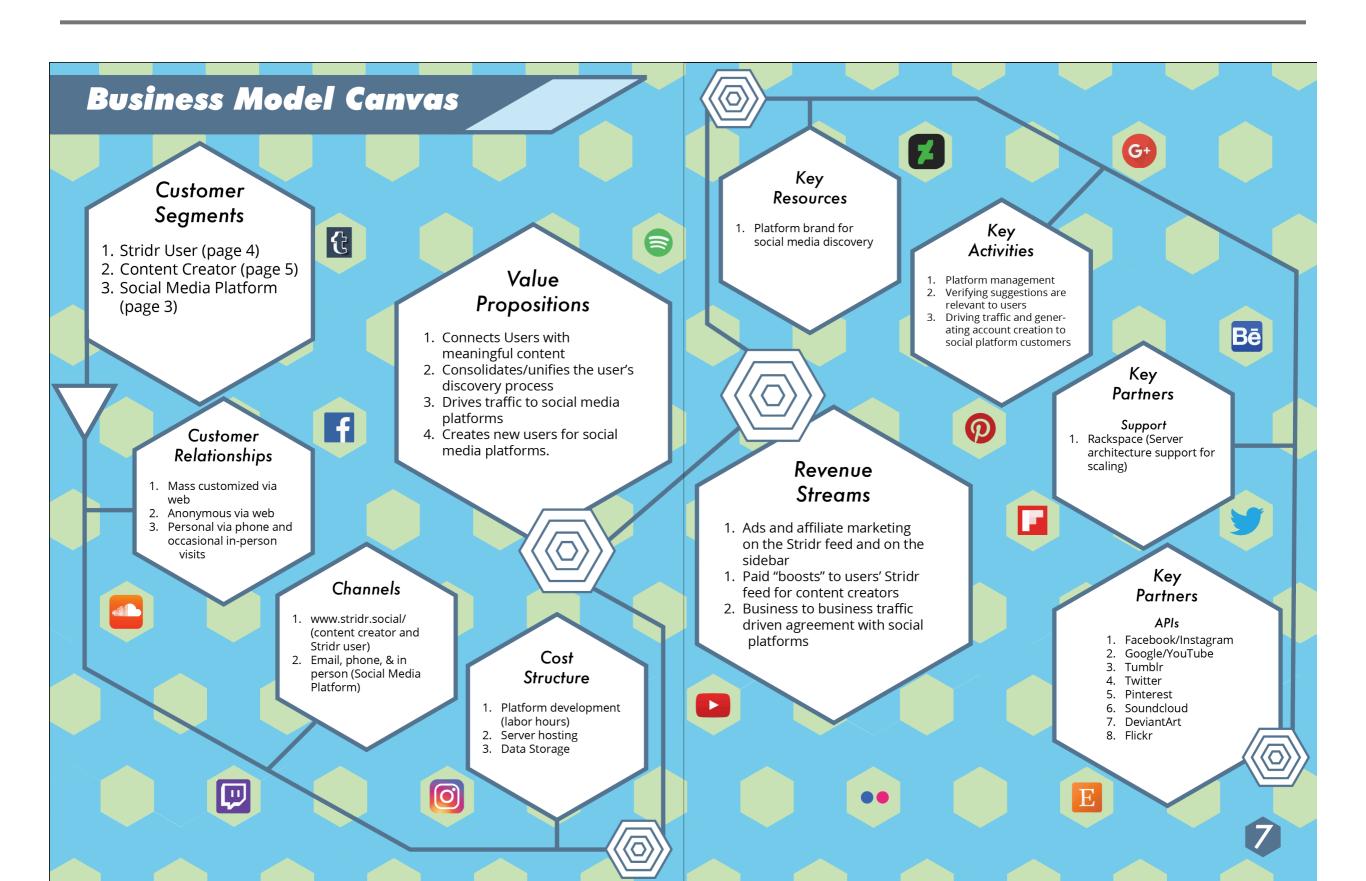
*Social network aggregation is the process of collecting content from multiple social network services, such as Instagram, Tumblr, Flickr, LinkedIn, Twitch, YouTube, etc. into one unified presentation. https://en.wikipedia.org/wiki/Social_network_aggregation/



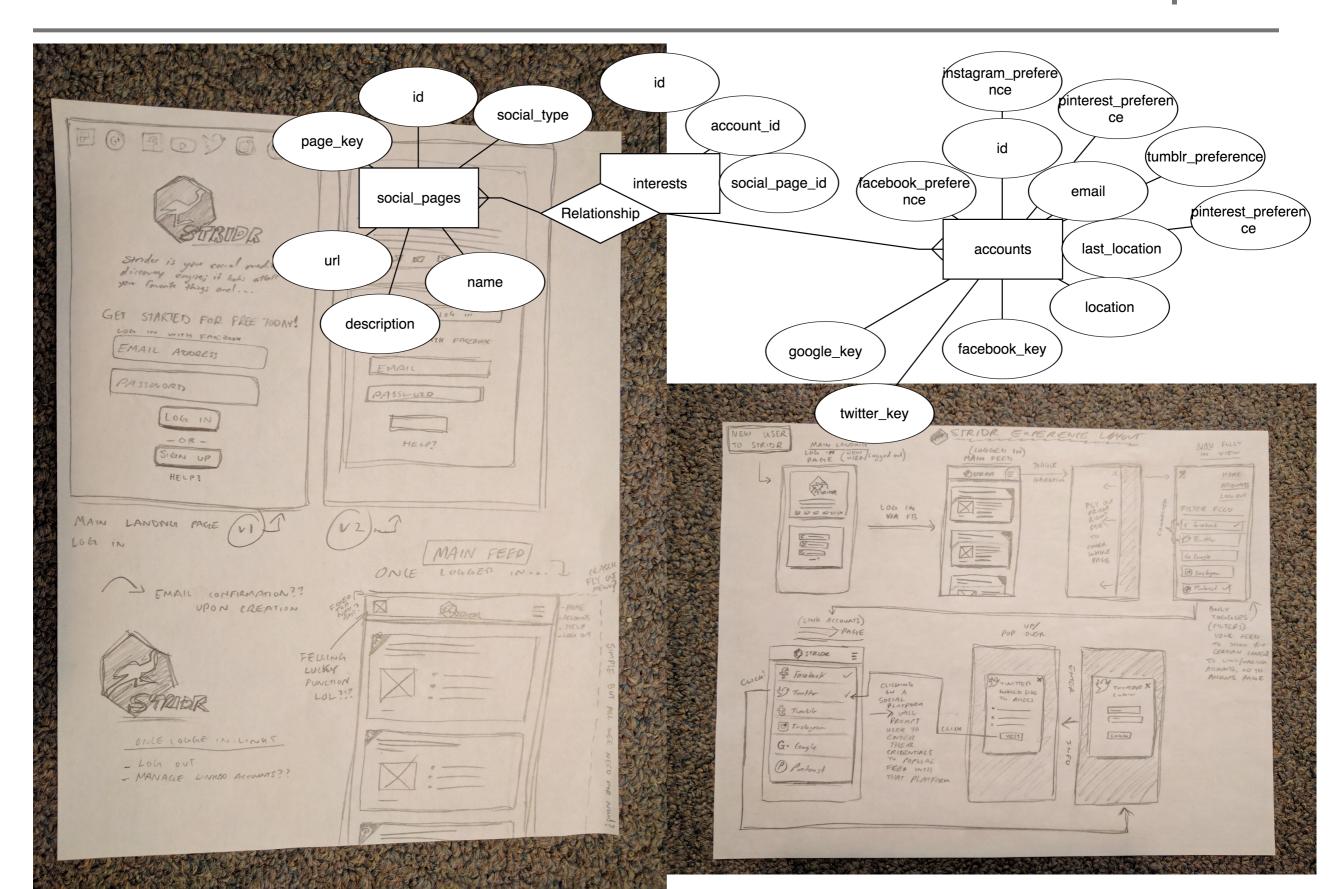
6

The social discovery engine

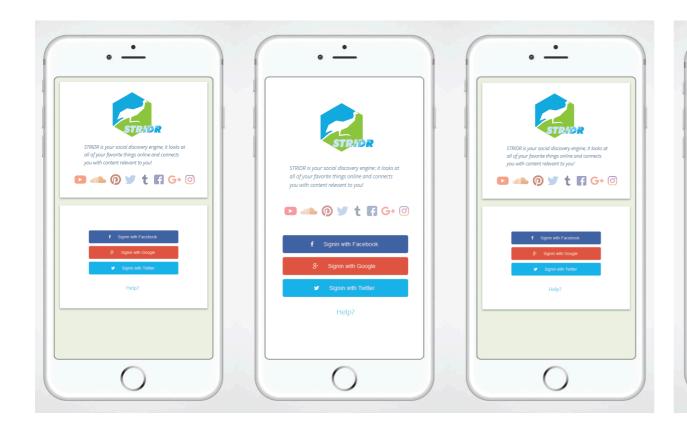
IMG 208 - MARKETING BROCHURE

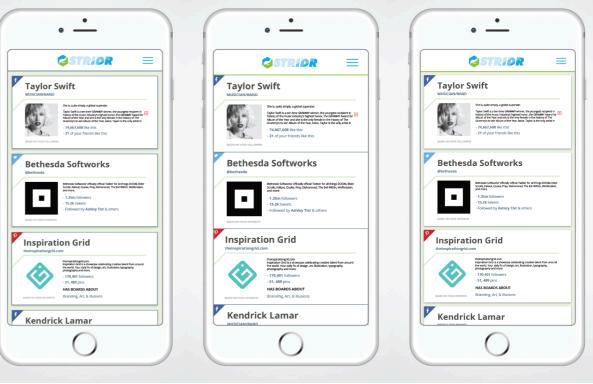


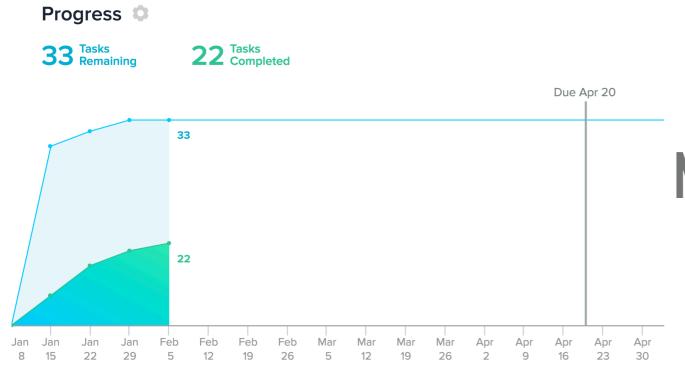
IMG 290 - MINIMUM VIABLE PRODUCT (MVP): WIREFRAMES | ERD



IMG 290 - MVP: MOCKUPS

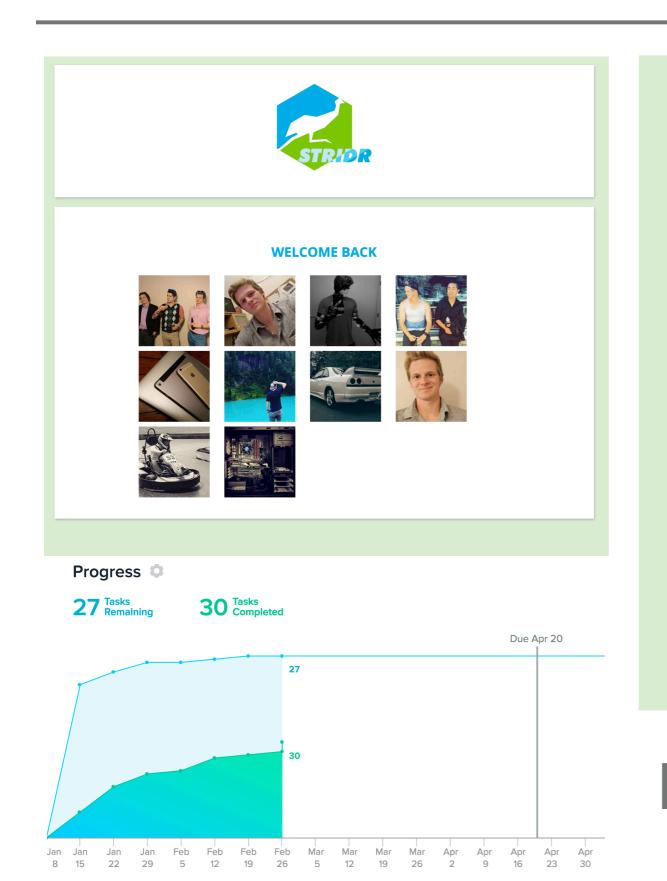






MONTH 1 HOURS - 97:50

IMG 290 - MVP: APPROACHING IT THE WRONG WAY



STRIDR FACEBOOK API PLAYGROUND You are signed in as Ian McKenzie f Log Out Get Info Info for database "first_name": "lan", "last_name": "McKenzie", "email": "ian.rand.mckenzie@gmail.com", "id": "10155814000603976" Likes in JSON format "data": ["name": "Betwixt Bindings", "id": "1490654337813304". "created_time": "2017-02-21T15:36:35+0000" "name": "Duplessy & The Violins of the World", "id": "968657656601422", "created_time": "2017-02-20T05:04:06+0000" "name": "Mudsharks Coffee Bar". "id": "129798287052627". Friends in JSON format (WHO HAVE ALSO ALLOWED PERMISSIONS...)

MONTH 2 HOURS - 159:22

IMG 290 - MVP: FINALLY COMING TOGETHER



Customize Fee

Account

ccessfully authenticated from Twitter account.



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Facebook Token:

EAAXVOUfed8oBAJs9yoBGMUxaiRs99RHvPjZAQ1ITK7BJT6Ak4Yrw1l6ZCzJnOwnxVwE34xZ

Twitter Username: ianrandmckenzie



IMG 290 - MVP COMPLETE

Summary report

toggl

TOTAL HOURS - 303:56

2017-01-08 - 2017-04-08 Total 303 h 56 min

Ian McKenzie, Taylorleach selected as users STRIDR MVP selected as projects

